

The "Who more than What" Worksheet

Investing in a remodeling project is very different than buying a new car or investing in stock. It is more than tile and doors and paint. You aren't buying the product or even the labor—you are buying the contractor. Regardless of what colors you choose or how much you spend, your project will satisfy or frustrate based on who you have chosen to invest in. We may not be a good fit for every project, or every client. But, hopefully this worksheet can help you figure out if we are right for you.

	Option 1	Option 2	Option 3
Facts	ReTouch		
1 Contractor's License A, B or C available	<i>Class A throughout Greater KC</i>		
2 Active General Liability Insurance check their certificate of insurance	<i>Valid through 01/01/17</i>		
3 Active Worker's Compensation Ins.	<i>Valid through 01/01/17</i>		
4 NARI or HBA Membership	<i>NARI and HBA member</i>		
5 Length of time in business	<i>22 years in business (since 1994)</i>		
6 Clean record on BBB search kansascity.bbb.org	<i>"A" rating No disputes</i>		
7 Available references	<i>In Introduction Packet</i>		
Feelings			
8 Is this individual the one I will be dealing with?			
9 Is this someone I might get along with?			
10 How trustworthy do they seem?			
11 How attentive is this person to my needs and ideas?			
12 How professional is this person and their proposal?			
13 Do they seem to have a systematic approach to the work?			
14 Does the pay schedule seem equitable?			
15 Does their proposal fit within my budget range?			
16 Does the proposal seem to include the necessary details?			